



## Colleges & Institutes Advancement Summit

**Tuesday, October 25, 2022**

Time (Pacific)	Sessions (Room CIBC 160)	Speaker(s)
8:45 - 9:45	Breakfast	
9:45 - 10:00	Welcome & Summit Opening	
10:00 - 11:45	Advancement Strategy Workshop – Make Your Vision a Reality	Mark Savenkoff, Algonquin College
11:45 - 12:45	Lunch	
12:50 - 13:50	The Value of Your Data - Finding the Insights that Make a Difference	Sigrid Penner, Focus Further Solutions
13:50 - 14:15	Break	
14:15 - 16:00	Into the Presidential mind	Moderator: Carly Ainlay, Blackbaud Laura Jo Gunter, NAIT Randall Heidt, KPU Paul McCullough, BCIT Dr. Misheck Mwaba, Bow Valley College Ajay Patel, Vancouver Community College
16:00 - 16:45	Launching your Inaugural Giving Day	Ila Rakhi & Allison Glydon, Bow Valley College

**Wednesday, October 26, 2022**

Time (Pacific)	Sessions (Room CIBC 160 unless noted*)	Speaker(s)
8:30 - 9:30	Breakfast	
9:30 - 10:30	Unravelling the layers of financial gifts: a panel on awards, scholarships & bursaries	Moderator: Moira Gookstetter, VCC Foundation Heather Jones, Camosun College Katie McCallum, Langara College Sylvia Netey, SAIT
	'That dog won't hunt, but it's still cute' Where Alumni can fit into the Campaign Picture <b>*Room: CIBC 198</b>	Tom Meadus, New Brunswick Community College
10:30 - 10:45	Break	
10:50 - 12:00	EDII in Advancement	Dr. Arig al Shaibah, The University of British Columbia
12:00	Summit closing, boxed lunches upon departure	