



Colleges & Institutes Summit

Wednesday, October 11, 2023

| Time (ET) | Sessions | Speaker(s) |
|---------------|--|--|
| 8:30 - 10:00 | Breakfast & Summit Welcome | |
| 10:00 - 11:15 | New-Age Networking | Marianne Botres, Centennial College |
| 11:15 - 11:30 | Break | |
| 11:30 - 12:30 | Meeting the Moment: Philanthropic Trends 2023 | Michael Logue, Partner, KCI Gillian Sneddon, Fanshawe College |
| 12:30 - 13:30 | Lunch | |
| 13:30 - 14:30 | Philanthropic Naming & Value Assessment | Derrick Turner, Assiniboine Community College Ibrahim Inayatoli, Global Philanthropic Inc |
| 14:30 - 14:45 | Break | |
| 14:45 - 15:45 | Know your worth: navigating complex donor expectations | Melanie Rogers, Northern Alberta Institute of Technology (NAIT) |
| 15:45 - 16:00 | Break | |
| 16:00 - 17:00 | Discussion Session | |
| 18:15 | Meet in lobby to walk over for Optional Group Dinner. | (RSVP Required) |

Thursday, October 12, 2023

| Time (ET) | Sessions | Speaker(s) |
|---------------|---|--|
| 8:30 - 9:00 | Breakfast | |
| 9:00 - 10:00 | Building from the ground up: Investing in our Alumni and Community | Josie Tan & Meredith Allan, NorQuest College |
| 10:00 - 10:15 | Break | |
| 10:15 - 11:15 | Beyond the profile: turning alumni communications into lasting - and valuable - relationships | Jill Scarrow, Olivia McLeod, & Vitusha Oberoi, Sheridan College |
| 11:15 - 11:30 | Break | |
| 11:30 - 12:30 | Be Your Own Consultant: Finding Clarity in Chaos | Janine Foster, Loyalist College, & Global Philanthropic Canada Inc |
| 12:30 | Summit closing, boxed lunches upon departure | |